# IMPORTERS' QUESTIONNAIRE BALL BEARINGS FROM CHINA

Return completed questionnaire to:

#### UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615-B 500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 28, 2002

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning ball bearings from China (inv. No. 731-TA-989 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

City	State Zip cod	
	il State Zip cod World Wide Web address	
	our firm imported ball bearings (as defined in the instruction booklet) from any country sinc	
$\square_{NO}$	O (Sign the certification below and promptly return only this page of the questionnaire t	o the Commission)
YES	(Read the instruction booklet carefully, complete all parts of the questionnaire, sign the return the entire questionnaire to the Commission)	ne certification, and
	CEDETELCATION	
	CERTIFICATION	
	CERTIFICATION  ned certifies that the information herein supplied in response to this questionnaire is con wledge and belief and understands that the information submitted is subject to audit and ver	
of his/her knowle Your signature o to use the inform conducted by the	ned certifies that the information herein supplied in response to this questionnaire is con	ification by the Commission wees and contract personne import-injury investigation
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#### PART I.-GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

hours	dollars	
	d address of establishment(s) covered to reporting guidelines). If your not trading symbol.	
Is your firm owned, i	n whole or in part, by any other firm	n?
□ No □	Yes–List the following information.	
	A 11	Extent of
Firm name	Address	<u>ownership</u>
Firm name	Address	<u>ownership</u>
Does your firm have	any related firms, either domestic ogs from China into the United State	r foreign, which are engaged in
Does your firm have importing ball bearing bearings from China	any related firms, either domestic ogs from China into the United State	or foreign, which are engaged in exporting

# $PART~I.-\underline{GENERAL~QUESTIONS}-Continued$

Firm name	Address	Affiliation
	_	
Please indicate the natural answer may be applicated		ations on ball bearings. More than
Importer of record	Tal	xes title to the imported product(s)
Consignee of the in	mported product(s)	stoms broker or freight forwarder
consignees below (con	npany name, address, telephone, a	and individual to contact).
Please indicate whethe	r your firm enters ball bearings in	and individual to contact).  nto, or withdraws such merchandise
Please indicate whethe foreign trade zones or	r your firm enters ball bearings in	
Please indicate whethe foreign trade zones or Foreign trade zones	r your firm enters ball bearings in bonded warehouses.	
Please indicate whethe foreign trade zones or Foreign trade zones Bonded warehouses	r your firm enters ball bearings in bonded warehouses.  No Yes  No Yes	
Please indicate whethe foreign trade zones or Foreign trade zones Bonded warehouses Please indicate whethe	r your firm enters ball bearings in bonded warehouses.  No Yes  No Yes  r your firm imports ball bearings	nto, or withdraws such merchandise
Please indicate whether foreign trade zones or Foreign trade zones  Bonded warehouses  Please indicate whether under bond) program.  No Year	r your firm enters ball bearings in bonded warehouses.  No Yes  No Yes  r your firm imports ball bearings	under the TIB (temporary importatives

# PART II.-TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Fred Ruggles (202-205-3187). **Supply all data requested on a <u>calendar-year</u> basis.** 

II-1.	Who should be contacted regarding the requested trade and related information?				
	Company contact	Name and title	Name and title		
		Phone No.		E-mail address	
II-2.	consolidations, cl	perienced any plant open osures, or prolonged shu e character of your oper mary 1, 1999?	tdowns becau	se of strikes or equipme	ent failure, or any
	□No	Yes-Supply details as	to the time, r	nature, and significance	of such changes.
II-3.	Has your firm impafter December 3	ported or arranged for the 1, 2001?	e importation	of ball bearings from C	Thina for delivery
	No	Yes–Indicate when su	ch orders are	to be delivered and the	quantities involved
II-4.		produces ball bearings in duct. If your reasons dis			our reasons for

II-5. <u>IMPORTS BY SOURCE</u> .—Report your firm's imports and your firm's by your firm during the specified periods. (See definitions in the instru				
for all other sources <u>combined</u> . Photocopy this page as necessary.	ction bookiet.) <b>Re</b>	eport <u>separately</u> 1	or China and	
☐ China ☐ All other so	urces combined	d <sup>1</sup>		
( <i>Quantity</i> in 1,000 bearings or bearing equiva				
Calendar years				
ltem	1999	2000	2001	
BEGINNING-OF-PERIOD INVENTORIES (quantity)				
IMPORTS: <sup>2</sup>	•			
Quantity of imports				
Value of imports				
U.S. SHIPMENTS:				
Commercial shipments:				
Quantity of commercial shipments				
Value of commercial shipments				
Internal consumption/company transfers:				
Quantity of internal consumption/transfers				
Value <sup>3</sup> of internal consumption/transfers				
EXPORT SHIPMENTS:4				
Quantity of export shipments				
Value of export shipments				
END-OF-PERIOD INVENTORIES <sup>5</sup> (quantity)				
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)				
U.S. SHIPMENTS TO END USERS (quantity)				
<sup>1</sup> Please identify these sources:				
<sup>2</sup> Please identify the foreign producers, if known:				
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 1999, 2000, and 2001 below:				
<sup>4</sup> Identify your principal export markets:				
<sup>5</sup> Reconciliation of dataPlease note that the <b>quantities</b> reported ab beginning-of-period inventories, plus imports, less total shipments, equals reconcile?  Yes No–Please explain:	s end-of-period in	ventories. Do th	e data reported	

#### PART III.-PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Josh Levy (202-205-3236).

III-1.	Who should be contacted regarding the requested pricing and related information?		
	Company contact:		
	1 7	Name and title	
		Phone No.	E-mail address

#### Section III-A.-PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China during January 1999-December 2001:

**Product 1**.--608ZZ-Radial ball bearing, single row, deep groove. 8 mm bore, 22 mm OD, 7 mm width, with two shields. ABEC 1-3 tolerances.

**Product 2**.--6001-2RS-Radial ball bearing, single row, deep groove. 12 mm bore, 28 mm OD, 8 mm width, sealed. ABEC 1-3 tolerances.

**Product 3**.--6201-2RS-Radial ball bearing, single row, deep groove. 12 mm bore, 32 mm OD, 10 mm width, sealed. ABEC 1-3 tolerances.

**Product 4**.--6203ZZ-Radial ball bearing, single row, deep groove. 17 mm bore, 40 mm OD, 12 mm width, with two shields. ABEC 1-3 tolerances.

**Product 5**.--6206-2RS-Radial ball bearing, single row, deep groove. 30 mm bore, 62 mm OD, 16 mm width, sealed. ABEC 1-3 tolerances.

<u>Product 6</u>.--RA100RR-Wide inner ring ball bearing (extended inner ring type). 1 inch shaft, locking collar, cylindrical OD, nonrelubricatable. ABEC 1 tolerance.

## $Section~III-A.-\underline{PRICE~DATA}-Continued$

<b>COPY THIS PAGE AS NECESSARY.</b> Complete a separate page for each of the specified products imported from China and sold by your firm.				
Product 1 Product 2 Product 3 Product	ct 4 Product 5	Product 6		
(Quantity in 1,000 bearings or bearing ed	quivalents, <i>value</i> in do	ollars)		
Period of shipment	Quantity	Value <sup>1</sup>		
1999:				
January-March				
April-June				
July-September				
October-December				
2000:				
January-March				
April-June				
July-September				
October-December				
2001:				
January-March				
April-June				
July-September				
October-December				
<sup>1</sup> F.o.b. your U.S. point of shipment.				

## PART III.-PRICING AND RELATED INFORMATION-Continued

## Section III-B.-PRICE-RELATED QUESTIONS

III-B-1.	Please describe how your firm determines the prices that it charges for sales of ball bearings (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.			
III-B-2.	Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).			
III-B-3.	What are your firm's typical sales terms for ball bearings imported from China (e.g., 2/10 net 30 days)? On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)?			
III-B-4.	Approximately what percentage of your firm's sales of ball bearings imported from China are on a contract ( percent) vs. spot sales ( percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.			
	(a) What is the average duration of a contract?			
	(b) How frequently are contracts renegotiated?			
	(c) Does the contract fix quantity, price, or both?			
	(d) Does the contract have a meet or release provision?			
	(e) What are the standard quantity requirements, if any?			
	(f) What is the price premium for sub-minimum shipments? percent			
III-B-5.	What is the average lead time between a customer's order and the date of delivery for your firm's sales of ball bearings?			
III-B-6.	What is the approximate percentage of the total delivered cost of ball bearings that is accounted for by transportation costs? percent. Who generally arranges the transportation to your customers' locations? Your firm or purchaser (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? percent. 101 to 1,000 miles? percent. Over 1,000 miles? percent.			

## $\textbf{Section III-B.-} \underline{\textbf{PRICE-RELATED QUESTIONS}} - \textbf{Continued}$

III-B-7.	What is the geographic market area in the United States served by your firm's imports of ball bearings from China?
III-B-8.	What other products may be substitutes for ball bearings?
III-B-9.	Describe the end uses of the ball bearings that you import from China. For each end use product, what percentage of the total cost is accounted for by ball bearings?
III-B-10.	How has the demand within the United States (and outside the United States if known) for ball bearings changed since January 1, 1999? What were the principal factors affecting changes in demand?
III-B-11.	Have there been any significant changes in the product range or marketing of ball bearings in the past five years?
	No Yes-Please describe.
III-B-12.	Does your firm purchase or sell ball bearings over the internet?
	No Yes-Please describe, noting the estimated percentage of your firm's total purchases/sales of ball bearings in 2001 accounted for by internet transactions.

## $\textbf{Section III-B.-} \underline{\textbf{PRICE-RELATED QUESTIONS}} - \textbf{Continued}$

III-B-13.	Are the U.Sproduced and imported ball bearings from China used interchangeably (i.e., can they physically be used in the same applications)?			
	Yes No–Please explain.			
III-B-14.	Are the U.Sproduced and <u>NONSUBJECT</u> imported ball bearings (i.e., product imported from countries/firms not subject to this investigation) generally used interchangeably?			
	Yes No–Please explain, by country.			
III-B-15.	Are <u>NONSUBJECT</u> imported ball bearings and imported ball bearings from China used interchangeably?			
	Yes No–Please explain, by country.			
III-B-16.	Are there any differences in product characteristics or sales conditions between U.Sproduced ball bearings and ball bearings imported from China that are a significant factor in your firm's sales of ball bearings?			
	No Yes-Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported product (e.g., quality, availability, transportation network, product range, technical support, etc.).			

## $\textbf{Section III-B.-} \underline{\textbf{PRICE-RELATED QUESTIONS}} - \textbf{Continued}$

III-B-17.	Are there any differences in product characteristics or sales conditions between U.Sproduced ball bearings and <u>NONSUBJECT</u> imported ball bearings that are a significant factor in your firm's sales of ball bearings?
	No Yes-Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.
III-B-18.	Are there any differences in product characteristics or sales conditions between <a href="NONSUBJECT">NONSUBJECT</a> imported ball bearings and imported ball bearings from China that are a significant factor in your firm's sales of ball bearings?
	No Yes-Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from China.

#### PART III.-PRICING AND RELATED INFORMATION-Continued

#### Section III-C.-CUSTOMER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest customers for ball bearings imported from China during 1999-2001. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of ball bearings from China that each of these customers accounted for in 2001.

custon	ners accounted for in 2001	•			-
No.	Customer's name	Street address, state, and zip code	Contact person	Area code and telephone number	Share of 2001 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					